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For the first time ever, we bring together seasoned CUSO professionals with conference attendees that are excited about new collaborations.

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**2016 NACUSO Network
Main Stage Set to Inspire**

There's nothing like that feeling you get when you're listening to someone speak and you feel your heart racing and you realize your witnessing something unique. Something that inspires you and will stay with you forever. We think Erik Wahl and John Spence are going to give you that feeling..



Thanks to MasterCard's support, Erik Wahl, author of UNTHINK, is the keynote experience that will push you beyond your traditional thought patterns and habitual levels of performance. UNTHINK will inspire you to realize

you are capable of so much more than you have been led to believe.



John Spence has made a career out of making the very complex... awesomely simple. John will speak to NACUSO attendees about high-performing teams, building a winning culture and achieving business excellence while weaving in exciting emerging technology trends and how it affects our businesses.



John Spence appears courtesy of:



Nominations are Being Accepted for 2016 NACUSO Awards

NACUSO is pleased to announce that nominations are now open for the **2016 NACUSO Awards for Credit Unions and CUSOs**. These awards are designed to highlight the important role CUSOs play in helping credit unions effectively and efficiently serve their members. Nominate a CUSO and/or a Credit Union who have demonstrated outstanding collaboration and innovation over the past year.

This year we are adding a second category for CUSOs that are fairly new in operations, **The New CUSO of the Year Award**. This award will recognize CUSOs that have started in the past 5 years. We know that it takes time to grow the business so our goal is to showcase those efforts that we believe have real staying power and are already making an impact.

2015 Award Winners were:

CUSO of the Year: Open Technology Solutions (OTS) and Shared Service Solutions (S3)

CU Collaboration & Innovation Award Winner: Bethpage FCU

Submission deadline is close of business on February 17, 2016.

[Click here to download nomination form.](#)



Encore at Wynn Las Vegas, April 4-7, 2016

Partner Connection Sessions Debut at Annual Conference

We are known for the **Next Big Idea Competition**, so why not capture all of that creative energy and spirit by bringing people together for a facilitated session to generate some real opportunities to collaborate with other CUSOs and credit unions? So this year, we present **Partner Connection Sessions!** NACUSO will hold two sessions during the 2016 NACUSO Network Conference to give attendees an opportunity to connect with like-minded credit unions and CUSOs to develop collaboration opportunities that generate net income, achieve scale, share/mitigate risk and/or take advantage of new opportunities.

We surveyed NACUSO Members and credit unions leaders to gauge what they think are the challenges and problems. The majority of responses said gaining efficiencies and increased revenue streams by collaborating in compliance, IT, payments and competitive solutions to marketplace lending. We have recruited the best of the best in the CUSO world to facilitate these exciting sessions with experts who have already done it:

- **Kirk Kordeleski**, former CEO of Bethpage FCU and Founder of Kordeleski Consulting
- **Vic Pantea**, Founder Pantea Consulting/Manager of Markets for CU Answers
- **Guy Messick**, Legal Counsel for NACUSO
- **Vim Anand**, Partner at Kordeleski Consulting
- **Mike Atkins**, CEO of Open Technology Solutions

Click [here](#) to read more about these exciting new sessions.

NCUA's CUSO Registry Open for Business

The NCUA adopted a final rule on CUSOs in late 2013 that requires them to report certain specific information to the NCUA on an annual basis. The NCUA has created a "CUSO Registry" to accumulate the information provided by CUSOs.

NCUA has completed the beta test of the new website, which went live to the public on February 1, 2016. The deadline to register is March 31, 2016. NCUA is hosting a webinar on February 11th at 2:30pm EST that will take you through the process of registering. Here's the [link](#) to sign-up. After the initial registration closes, NCUA will comb through the data and ensure it is valid and eliminate any duplication. Each year thereafter, they will open registration up for new CUSOs and updated information, to make sure info is updated annually.

NCUA anticipates that before mid-year 2016, the basic CUSO Registry information (i.e. names of CUSOs, contact information) will become public and searchable (proprietary CUSO data such as client lists will not be public). Based on NCUA's preliminary research, they expect over 1,300 CUSOs will be required to register. Each CUSO will be required to create a registry log-in and provide Employer ID Number, indicate the type of CUSO legal entity, along with CEO information and Admin information. Once NCUA verifies the EIN and provides the CUSO with a permanent registry number, each CUSO will log into the registry to provide the following additional required information:



- General Information
- Services offered
- Additional service information for CUSOs identified as high risk or complex
- Customer list (credit union customers only)
- Owners (report ownership percentage, with both loan and investment amounts)
- Financial statements

Once the above information has been entered, the CUSO certifies and submits registration to NCUA. This process will be followed each year for annual updates, and for newly formed CUSOs to register with NCUA.

Here's a [link](#) to the registration site.

Quotable Quotes

Whether you think you can, or you think you can't....you're right.

- Henry Ford

Vote for your NACUSO Board Members

It's that time of year again. Time for nominations to the NACUSO Board of Directors. In 2016, there are four (4) seats that are up for election. Each seat has a three (3) year term.

All persons who are representatives of Primary Members in good standing as of the Record date are eligible to run for the Board.

1. The Board set the Record Date as **January 15, 2016**. All Primary Members in good standing as of that date are qualified to vote. To be in good standing all dues must be current.

2. The Nominating Committee will solicit candidate applications beginning immediately and ending **February 15, 2016**.

3. The Nominating Committee shall report its list of qualified candidates no later than **February 29, 2016**.

4. Voting will commence on **March 10, 2016** by email ballot and conclude **March 25, 2016**. NACUSO General Counsel Guy Messick shall serve as the Teller of the Election. Only those ballots properly executed and received by the Teller on or before the 5:00 PM Pacific Standard Time **March 25, 2016** will be counted.

5. The results will be announced at the NACUSO Members Annual Meeting on **April 6, 2016 at the Encore Hotel in Las Vegas, Nevada**.

We have been very fortunate in that we have continued to attract the best of the best in the CUSO world to represent our members. Our deepest thanks and gratitude to:

Mike Atkins, OTS

Amy Beattie, CUSO Financial Services

Mark Bostock, Centennial Lending, LLC

Mike Hales, CU Revest, LLC

Kim Hester, CO-OP Financial Services

Jay Johnson, Callahan CU Financial Services

Vic Pantea, Pantea Consulting/CU*Answers

Doug Petersen, Workers' Credit Union

Dean Young, PSCU

Mark Zook, Maps CU

Mark your Calendars for these Upcoming Webinars

*February 11th @11:30am Pacific
(2:30pm Eastern)*

NCUA's CUSO Registry

As part of the launch of the CUSO Registry, NCUA is hosting a webinar on how to use the system.

[Register Here.](#)

*February 16th @9:30-10:30am
Pacific (12:30pm Eastern)*

CUSO M & A: Finding the Right Partner for Growth

Strategic mergers and acquisitions can be a powerful tool for growing your CUSO. Led by John Dearing, Managing Direct of Capstone, you will learn how to use a demand-driven approach to search the right partner.

[Register Here.](#)

*March 1st @11:00am Pacific
(2:00pm Eastern)*

CFPB: Know Before you Owe Mortgage Disclosure Rule & Construction Lending

This webinar will address specific questions relating to the Know Before You Owe mortgage disclosure rule and construction lending

[Register Here.](#)

Las Vegas: Not Just for Gambling Anymore

Once again NACUSO is holding their annual conference in Las Vegas at the fabulous Encore at Wynn. Everyone knows the saying..."What happens in Vegas..."



But did you know that Sin City rivals Chicago and New York in fine dining. It's a Foodies Paradise. The Wynn hotel has two of the top ten restaurants for foodies in all of Las Vegas. If you're a Food Network junkie like I am you'll recognize these greats:

Wazuzu (Wynn)

Chen-Wei Chan: Featured on Best Thing I Ever Ate With chopsticks. This Pan Asian menu has been getting rave reviews and is conveniently located in the conference hotel - the Encore at Wynn.

Scarpetta (The Cosmopolitan)

Scott Conant: Chopped

He brings seasonally based Mediterranean cuisine. A select few tables have a birds-eye view of the Bellagio fountains.

Mesa Grill (Caesar's Palace)

Bobby Flay: Iron Chef winner and star of about a dozen shows

Celebrating his 12th year on the Vegas strip, this is Bobby's playhouse for his take on all things Southwest. Imagine pumpkin soup with roasted ancho pumpkin seeds, allspice crema lobster and corn tamale, fire-roasted venison chop with cranberry-roasted serrano relish, and sweet potato-smoked chile polenta.

Heritage Steak (Mirage)

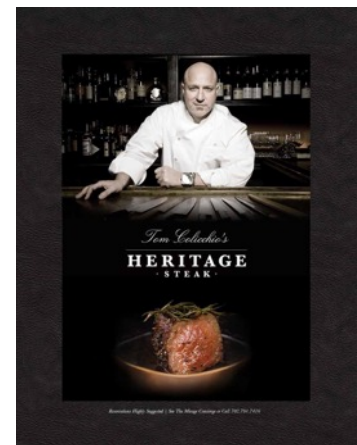
Tom Colicchio: Judge on Top Chef

He cooks with open flame, no antibiotics and has 14 whiskies. Try some lobster hushpuppies. home made beef jerky or brisket sliders.

Guy Fieri's Vegas Kitchen & Bar (The Lync)

Guy Fieri: Diners, Drive-ins and Dives

His raspy delivery, spiky hair and cool car come to Vegas with onion rings that are not to be missed. And in the spirit of Triple D and Triple G he serves Triple T fries, truffle, truffle + more truffle. So if you like truffle....



Gordon Ramsay BurGr (Planet Hollywood)

Gordon Ramsay: Kitchen Nightmares and Masterchef

He's loud and makes you want to scream at someone but he also cooks a mean hot dog and fish-n-chips Voted "Best Tourist Food that is Actually Good."

The Cromwell Restaurant

Giada De Laurentiis: Giada at Home

From the tiny little California Italian comes the restaurant voted Best Power Lunch in Vegas. Who knew?

The Best of Vegas Without Ever Leaving the Property.

If you've never been to Las Vegas here's a little advice. Everything looks closer than it is. The size of the hotels at the strip creates an illusion that you can just walk down to New York New York or Paris in a few minutes. Well it's a Mirage (get it?). And if it's hot outside you'll soon regret your decision to forego an Uber for the fresh air.

You're in luck this year because the 2016 NACUSO Network Conference is once again headquartered at the luxurious Encore at Wynn.

There are NINE fine dining options on property. It's the only property in Vegas that can boast six Forbes Travel Guide Four Star winners and a Michelin star. Here are some of the highlights:



SW Steakhouse: One of only three restaurants in the U.S. that offers certified authentic Kobe Beef. The chili-rubbed double rib eye was featured on Food Network's "Best Thing I Ever Ate."

Sinatra: If you like Frank, you'll love this Four Star winner. It's a modern twist on Italian cooking including many of Ol' Blue Eyes' favorites: spaghetti and clams and ossobuco. There's an option to dine fireside on the outdoor patio.

Andrea's: Another Forbes Four Star winner and voted one of the hottest dining spots in the Open Table Diner's Choice Award. This gem overlooks

the Encore Beach Club. Enjoy the ambience as you dine on Wagyu beef, and lobster roll, New York strip steak with wasabi demi glace', or five-spice lobster.

We should also point out that the Encore at Wynn is equipped with a state-of-the-art fitness center complete with Cybex treadmills, elliptical trainers as well as daily fitness classes and a team of nationally-certified personal trainers available for private instruction.

Bon Appetit!



We would like to give thanks to our Platinum and Gold Partners who truly live the sixth cooperative principle:

Cooperation among Cooperatives: Cooperatives serve their members most effectively and strengthen the cooperative movement by working together through local, national, regional and international structures.

We believe that by working together we strengthen the movement, provide services to credit unions of ALL sizes so they can better serve the needs of their members. The work you do matters.

NACUSO Platinum Partners



NACUSO Gold Partners

